

FISCAL
YEAR
2019-2020

BAYAUD ENTERPRISES ANNUAL REPORT



LEADERSHIP MESSAGE

We are truly grateful to you for making our work possible with your generous support. *In the last year, we served more than 3,200 single adults and families* who have been challenged with disabilities, homelessness, and/or poverty, and we know that we could not do this without your help. I hope you enjoy learning more about the extraordinary programs and services we offer and the progress we made in advancing our mission.

As many of you know, I assumed my role as Executive Director in January and I must say, it has been quite a roller coaster ride. I could have never imagined that my journey with Bayaud would begin during a pandemic. Thankfully, our founding Executive Director, David Henninger will continue to support and guide us as our new Board Chairman. COVID-19 has disproportionately impacted our constituents. In the past five months, we have experienced a dramatic increase in the need for employment, job services, mental health counseling, supplemental food, and resource navigation support. *Yet, despite the crisis, our participants, staff, board, and supporters have remained courageous, resilient, and ever so generous.*



While other organizations reduced their operations, Bayaud grew as an essential service provider with new social enterprises that create jobs for the people we serve. At the start of COVID-19, we were asked by the City of Denver to provide staffing and mobile laundry services at its temporary shelter facilities. We were also asked to clean and disinfect hotel rooms where persons experiencing homelessness who test positive for the virus receive respite. From this experience and after hiring 100 temporary workers to respond to this community need, Bayaud launched a temporary staffing venture titled, Bayaud Enterprises Staffing Team (the “BEST” Team). Not only is **BEST** responding to an immediate need for jobs and essential workers during the pandemic, it will continue to provide future jobs for our constituents. We also expanded our custodial services and plan to target new commercial customers. *Our goal is to become the first organization people think of when they need temp workers, custodial services, children's dental kits, or document destruction.*

Words cannot describe how much your support means to us. We look forward to sharing our growth and successes in the coming year with strong leadership, improved technology, and proven strategies for sustainability. Please always feel free to call or email me at (303) 830-6885 or Tammy.Bellofatto@BayaudEnterprises.org.

Tammy Bellofatto
Executive Director

IMPACT

AT A GLANCE

3,200 individuals received job services, mental health counseling, life skills training, public benefits acquisition support, emergency and supplemental food, mobile laundry and shower services, and linkages to vital community resources.

More than 56% had a severe or long-term disability; 76% were homeless; and 97% were living in poverty. Participants self-identified as 73% people of color, 24% White, and 3% unidentified.

Ability One: Supported Employment and Social Enterprises

157 individuals challenged with disabilities or overcoming homelessness received integrated supported employment in jobs that pay living wages through our social enterprises and contracts with 12 federal agencies.

- 117** Federal Contracts employees
- 25** Document Shredding employees
- 15** Dental Kit Assembly employees

Career Center

366 adults received job readiness training, vocational assessments, computer skills training, and job placement services.

- 178** placed in permanent jobs
- 3** scholarships provided by the **Enterprising Women Giving Circle** to women seeking to advance self-sufficiency

Day Works

Provides day labor, on-the-job training and wrap around services to adults experiencing homelessness.

126 individuals received day labor and wrap around services
70 placed in permanent and/or supported employment

Community Resource Navigation

700+ participants received life skills training, benefits acquisition support, supplemental food and hygiene supplies, mental health counseling, and linkages to vital community resources. In FY 2020, Bayaud achieved a 57% approval rate for adults, 82% for children, and 67% approval on appeals for SSI/SSDI applications.

Mobile Services

1,200 children and adults experiencing homelessness utilized our mobile **LAUNDRY** and **SHOWER** truck services



CLIENT SUCCESS

Loretta Boyd came to Bayaud wanting some more in-depth knowledge that would help her in her job search. She received a scholarship from the Enterprising Women Giving Circle which she used for classes on nonprofit management.



"The classes have expanded my knowledge of women's issues and knowledge of nonprofits. I hope to refer to all this knowledge when I get my dream job in social services. The Career Center also helped me with resume writing and interview skills. They reinforced the belief that I have inside of me that I can do this."

IMPACT

BAYAUD WORKS

Bayaud Works was created in the spring of 2020 to expand current contracts and explore new ventures that create jobs, provide training for future employment, and generate revenue to support programming and general operations. Over the next two years, Bayaud expects to provide new jobs and training opportunities for at least 200 adults.

Current ventures include:

Bayaud Enterprises Staffing Team (The BEST Team) venture will offer employers a unique “try before you hire” opportunity to fill temporary job vacancies.

Custodial Services: Currently Bayaud partners with two of the largest non-profit housing development organizations in the Denver metro area to provide custodial services. Building on this experience, Bayaud plans to market custodial services to other housing and commercial customers.



CLIENT SUCCESS

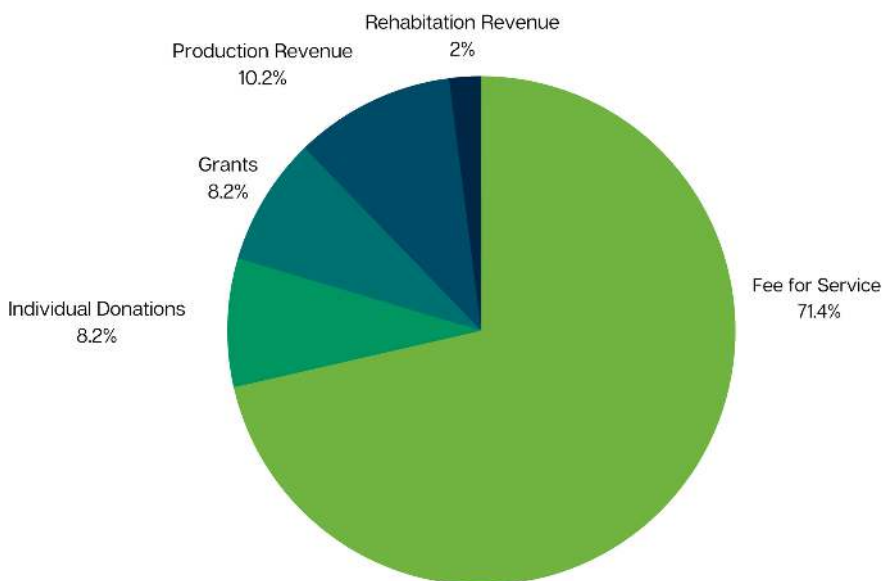
After living in his car for 101 days, Bob Martin got involved with the Denver Day Works Program and from there began working on the Laundry Truck in the fall of 2018. **“I’m the greatest example that employment makes all the difference. This is my first part-time job and I love it. It does me good to have a schedule and I’ve learned that I’m resilient.”**

Despite the heat and some interesting bags of laundry, Bob says the best part of the job is providing fresh clothes and toiletries to satisfied customers. The biggest challenge for him is only being able to provide one load of laundry per customer but he hopes expansion can change that. With the help of Bayaud and the VA, Bob now has housing and a steady job. **“I’ve kept a receipt for an orange popsicle. I was so grateful to have the money to buy it and to have a freezer in a home!”**

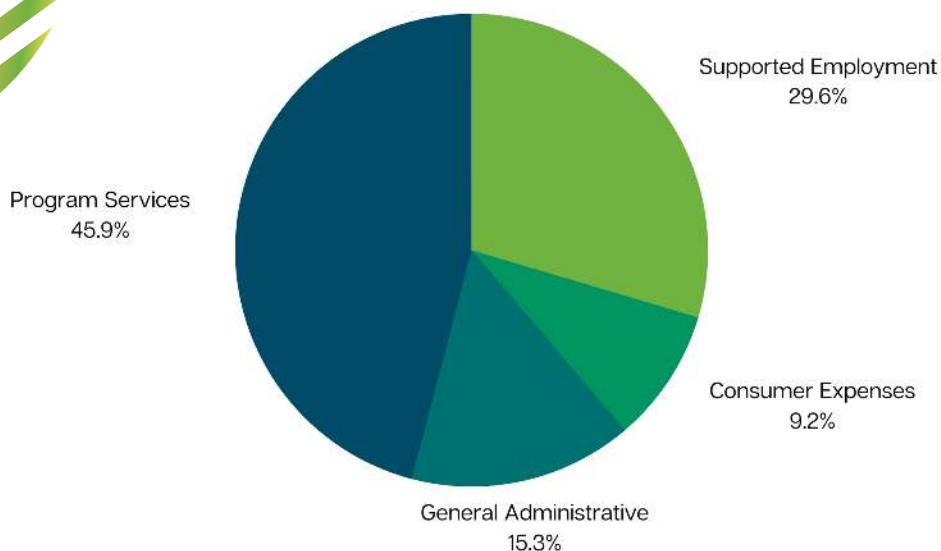


FINANCIAL OVERVIEW

Revenue



Expenses



OUR SUPPORTERS SPEAK UP

"Bayaud Enterprises has changed the lives of thousands of people in the greater Denver metro area by giving them access to reliable employment and other services they need to lead productive lives. The impact of this work cannot be underestimated! I consider it a privilege to support Bayaud and its programs."

--Susan Beyda

"Bayaud Enterprises has an incredible history of infusing confidence and pride in the people they have helped. They provide the support folks truly need to get back on their feet. I support Bayaud's work so that more and more folks can benefit from their impactful and loving touch!"

--Don Mares

"I have partnered with and supported Bayaud Enterprises for over 10 years because of the great work they do and their belief in the worth and value of ALL people. I am honored to be a part of this work with them."

--Ed Blair, The Curtis Hotel

"I support Bayaud because I like their mission of providing thoughtful services that help people become independent again."

--Michael Watkins

